

A blue-tinted world map is centered in the background of the slide. The map shows the outlines of continents and oceans. The overall color scheme is various shades of blue, with a gradient effect.

Vermillion Group

Reading Time:
4:45 minutes

Created By: Dan Gibbs

Vermillion Group

1801 25th Street

West Des Moines, Iowa 50265

History



Founded in 1992, the Vermillion Group quickly established itself as a leader within the executive search arena in terms of size, revenues and both client and candidate satisfaction. The Vermillion Group is consistently recognized among the elite of the MRI network, the world's largest executive search organization.

We pledge our commitment to the highest ethical standards with regards to confidentiality and accountability while providing superior level of service unsurpassed by any other executive search firm in the nation.

Vision

We are a true strategic partner that has the unmatched contribution of a 360 degree vision for success of your company. We have the unique ability to successfully recruit in Technology including Sales, Pre-Sales, Implementation, Project Management and Strategy, Product Development and Operations.

Our outsourcing ability helps you manage your cost-per-hire while increasing your speed-to-hire and increasing your quality-per-hire.

That makes your job more efficient, your company's environment more stable and more profitable and, at the end of the day, life a lot better.

Recognition

Since its inception, the Vermillion Group stands a cut above and has received numerous awards and recognitions from MRI:

*MRI Elite
Presidents Club
Office of the Year
National Office of the Year
Gold Club
Platinum Club
Diamond Club*

Additionally, the Vermillion Group has been recognized in such mediums as:

*Marketing Intelligence Magazine
Telephony Online
ZDNet
Featured Reports by Monster.com
Sales & Marketing Magazine
Wall Street Journal Career Journal
Computer World
CIO Magazine
Des Moines Register
Des Moines Register Business Record*

Focus



**Core Talent
Competency**

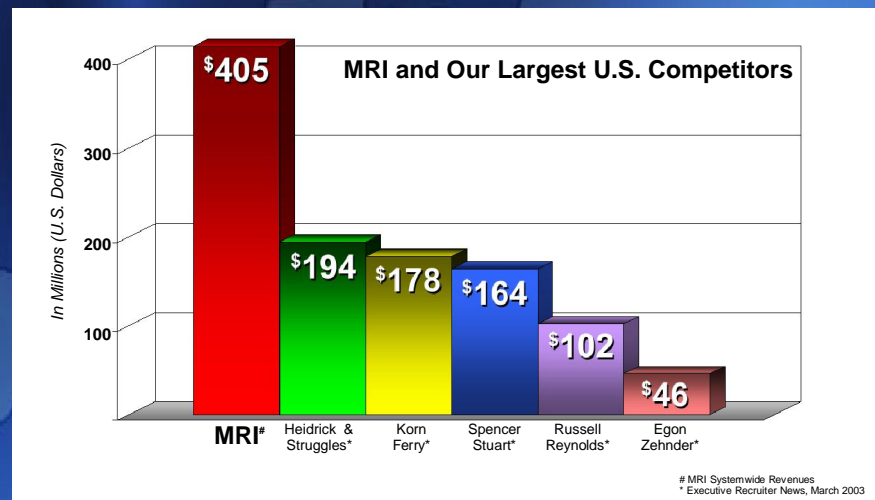
Whole Solution



Global Support

An Overview

Our network now approaches 1,200 offices worldwide, making it the largest search company in the world.



No other search company approaches MRI in size and scope:

45,000 placements annually

4,500 search professionals worldwide

Seamless solutions from a single point of contact

Rumors

“Over the past few months, I have had the pleasure of working with your team to successfully build what I believe is quickly becoming the most dynamic sales team in the enterprise software business. “

“I have enjoyed the most competent treatment of my life with your company. Your company was precise, competent, thoughtful, honest and very knowledgeable of the industry.”

“The Vermillion Group’s value-add was unusual for a recruiting firm. Unlike other recruiters, Vermillion went into extraordinary detail to discover not simply where I had worked, but rather what I had done. “

“He not only has provided excellent candidates. He has also provided industry and contact information that has helped me in our market research and partnering efforts.”

“I appreciate your assistance and willingness to exchange ideas, offer suggestions, present and identify opportunities, and especially, the confidentiality that you maintained.”

“You’ve made this process a wonderful experience.”

“Thank you for the imagination you put into this effort. Most recruiters are only able to find the “usual candidates” who looked great on paper but have not dealt with bringing an unknown company into the market.”

“I can only give you the highest rating on your performance in displaying insight, delivering well-screened and qualified candidates, and providing the quality of service I expect. I intend to use only your recruitment services...”

“We have gone through several recruiting firms in my tenure as CEO of our company. I think we have found a real home with your particular group.”

“We are in gratitude to you for all the hard work you did in the executive search for our Chief Marketing Officer. As usual, we have come to rely very heavily on your judgment and ability to screen appropriate candidates.”